



Ingo Rasch
Consulting | Training
Skills Development



- Leadership & Communication
- Project Management
- DiSC® Personal Profile System
- Train the Trainer



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SKILLS AND EXPERIENCE:



30 years of service

I have been providing services to customers for 30 years. I started in the hotel industry, moved on to management consulting, then started my own company, and now work as a freelance trainer, business coach, and performance facilitator.

10 years of management experience

As head of the Events & Entertainment department with 10 employees, as regional training manager, and as managing partner of my training company with 3 permanent and 12 freelance trainers.

20 years of training experience

I have been training company employees for 20 years. As a department head, regional training manager, in a management consultancy, in my own training company, and currently as a freelance trainer, business coach, and facilitator.

8 years of stage experience

Theatre acting, improvisational theatre, moderation of shows & events.

KEY CAREER MILESTONES:

Self-employed as a business coach and performance facilitator (2019 - 2025)

I currently work for the agencies GMP, Gesellschaft für Management-Psychologie (Hanover) and Voss + Partner (Hamburg). Together with two fellow trainers, I support my own clients within a network.

The core of my work currently lies in the design and implementation of development programs for executives, project managers, and sales teams. These programs consist of several modules, conducted in a hybrid format with several face-to-face components and live online sessions.

RUB Training Rasch & Brasse GbR (2010 - 2018)

Managing partner with a business partner, 3 permanent and 12 freelance employees

We have provided training for the following companies, among others:

Bayerische Zugspitzbahn AG & Müller-Touristik GmbH & Geisel Privathotels & MienBäcker GmbH & Co KG & EDEKA Minden- Hannover & EDEKA Südwest & WEZ (Karl Preuß GmbH & Co) & AIDA Cruises & RPC Food Bramlage GmbH & Wasco Coating Germany GmbH & AKDN Paderborn & Hochschwarzwald Tourismus

I sold my 50% stake in March 2018, since then working independently again as a business trainer & coach

Self-employed consultant and trainer (2007)

GMP Gesellschaft für Management-Psychologie GbR (2004 - 2006)

Consultant: Creation and implementation of training concepts & workshops

I worked for GMP at the following companies, among others:

Techniker Krankenkasse | MöllerGroup GmbH | Trianel GmbH | Flughafen Düsseldorf GmbH | EP: Electronic Partner GmbH | comTeam Systemhaus GmbH | MediMax Zentrale Electronic GmbH | Volkswagen Coaching GmbH | Hella KG aA | Behr Hella Thermocontrol GmbH | Salzgitter Flachstahl AG

ROBINSON CLUB GMBH (1993 -1995 / 1998- 2003)

Bar Sector Manager, Deputy Reception Manager (1995 / 1998 -1999)

Head of Entertainment & Events (2000 - 2001)
Program, budget, and personnel responsibility for 10 employees

Regional Training Manager Spain & Caribbean (2002 - 2003)
Development and implementation of the internal training system

QUALIFICATIONS:

1995 - 1997

Qualification as a state-certified business economist for the hotel and restaurant industry at WIHOGA Dortmund (now equivalent to a bachelor's degree)

2007

Certification as a business coach

2013

Certification as Reiss Motivation Profile® Master

- # 2019
Certification as DISG® trainer for the profiles workplace, work of leaders, productive conflict, sales
- # 2020
Qualification as master trainer for TÜV-certified trainer training for Voss & Partner (Hamburg)
- # 2024
Certification as SCRUM Master and OKR Coach
Courses in project management IPMA Level D and PMI (35 hours exam preparation)

IN ADDITION:

- # Languages: English (spoken & written) & Spanish (spoken & written)
- # Certification as a fitness trainer Level B (2018)